

July-August 2010
www.kydairy.org

KY Young Dairy Producers to Tour Wisconsin & World Dairy Expo

By Denise Jones

Hold on to your heifers! The 5th annual WI Dairy Tour is right around the corner. The trip is sponsored by the Ky Agricultural Development Fund, GEA WestfaliaSurge, Farm Credit Services, Kentucky Farm Bureau, Ky Department of Agriculture and KDDC. Exciting changes have been planned to expand this year's tour to include TWO buses heading north for the World Dairy Expo and other dairy farm visits.

This addition was created to provide an opportunity for those young farmers who can't get away for a full six days. On September 28, the six day tour bus will depart from Louisville and the three day tour bus will be leaving from Hopkinsville. The Hopkinsville bus departs at 4:00 a.m. (CST), to meet the Louisville bus at 8:00 a.m. (EST), they will be traveling together to Madison. The Hopkinsville bus will return to Ky on the evening of September 30. The bus will make a stop in Louisville to drop off participants and continue on to Hopkinsville arriving early Friday morning.

Participants will gain educational insight into practices that other successful dairy producers are utilizing. The tour also provides the opportunity to build friendships and relationships with producers and other representatives in the dairy industry.

All Young Dairy Producer participants are invited to attend; this includes anyone who attended a spring YDPI meeting from 2007-2010 or those planning to attend the 2011 spring conference. There is no cost to YDPI participants other than a \$25 non-refundable deposit per person to hold a spot on the tour. Other guests are asked to pay a minimal fee of \$250 for the six day tour or \$150 for the three day tour. A couple of meals and personal incidentals will not be included. The minimum age is 16 to be able to attend. Registration is required and Young Dairy producers have the first opportunity to register. After the primary registration window, other dairy farmers and industry representatives may sign up.

If you are interested in attending please contact your local KDDC Dairy Consultant or Eunice Schlappi at eunice.schlappi@ky.gov or 502-545-0809. You can also access additional information on the KDDC web site, www.kydairy.org.

KDDC Kentucky Dairy Development Council

Tax Incentives for Dairies Announced by Cabinet for Economic Development

By Maury Cox

House Bill 566 sponsored by Reps. Denham, Bell, McKee, King and Stone became law during the 2010 KY General Assembly. The act directs the KY Milk Commission to "Coordinate with the Cabinet for Economic Development to explore economic incentives that would help sustain Kentucky's dairy industry." This process came to fruition when the KY Economic Development Finance Authority (KEDFA) announced it would qualify dairy operations for three incentive programs effective January 1, 2011:

- KY Small Business Tax Credit (KSBIC) Program
- KY Business Investment (KBI) Program
- KY Enterprise Initiative Act (KEIA) Program

These programs will fit dairy operations of all sizes with the primary focus centered on job creation. The KSBIC offers state income tax credits of \$3,500 to \$25,000, for creating and filling one or more jobs and investing \$5,000 or more in qualifying equipment or technology. The KBI Program is for an operation which creates a minimum of 10 new full-time jobs with an hourly wage qualifier and investment of \$100,000 or more. Incentives offered through KBI are available for 10 to 15

Top Dairy Awards
Announced
See all of the winners on page 3

Cheesemaking School
Another school set for
October 25-28 in Clark County.
More info on page 7

years, depending on location.

Also available is the On-Farm Facilities Certificate of Exemption for materials, machinery and equipment. Form 51A159 (7-08) is a certificate which may be executed only for those purchases of tangible personal property (materials, machinery and equipment) which will be incorporated into the construction, repair or renovation of on-farm facilities. This exemption provides reduced "upfront" cost associated with modernization and expansion of an existing facility.

When Co-Chairmen McKee and Givens invited dairy producers Bob Klingenfus and Bill Crist, Jr. to speak before the Interim Joint Committee on Agriculture in the fall of 2009, both dairymen pointed to the financial impact they have on their local communities. Although their operational models were quite different, each producer explained their cash expenditures were \$4,000 to \$4,500 per cow per year. The economic ripple effect from one cow generates over \$13,700 per cow according to a Wisconsin study. When considering KY has over 80,000 milking cows, dairy farming is big business to the state.

Don Goodin, Policy Advisor for the Department of Financial Incentives, referred to the Cabinet's decision saying, "We have come a long way in a short time." I agree, although the seeds for this were sown early in the formation of KDDC.

When doing research on states that
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President's Corner

Jim Sidebottom

Hope all of you are finding ways to cope with the heat. This is the hottest summer I can remember.

At the last KDDC Board meeting, the expansion of the Bel Cheese plant in Leitchfield was discussed. They are planning to double the size of the plant and work force to meet the increasing demand for their delicious cheese. This is great news for Grayson Co. and Kentucky's dairy infrastructure.

On Aug. 5th, Governor Steve Beshear hosted a meeting attended by the KY Agricultural Development Board, commodity group leaders and the Governors Office of Ag Policy.

The Bel Cheese plant expansion was discussed during the meeting. Governor Beshear, along with Roger Thomas, GOAP Executive Director, expressed enthusiasm about the potential benefits this expansion could bring to KY.

As president of KDDC and a member of the ADB, I appreciate the support given to the dairy industry by this administration. They have pledged to do everything possible to see this opportunity through for KY dairy farmers.

National Brown Swiss Convention

Brown Swiss breeders converged on Louisville the first week of July for their national convention. "Race to Kentucky" attracted 221 breeders from 23 states and Mexico. The four day event included director elections, business meetings and also tours of Kentucky's most notable attractions including Makers Mark, Three Chimneys Farm and Louisville Slugger Museum.

The National Heifer Show was held at the fair grounds with 52 head shown by 30 junior exhibitors from nine states. The National Convention Sale, held on Saturday morning, consigned 50 head selling for an average of \$5,530. As a testament to the quality of the KY consignments, four animals sold for more than \$10,000. The sale topper, consigned by KY-Bluegrass Genetics, sold for \$37,000. She is a two time All-American in milking form and due again for the fall shows.

The Richard Sparrow family, of Owenton, was very instrumental in bringing the national event to KY.



The Hushon and Gibson Family (co-consignors) to the left, "Wisp", Lindsey Rucks, leadperson; Ken Main and Peter Vail, buyers; and Brian Garrison, sales force. In the box are Tim Eiting and Wayne Sliker, both in the sales force.

Fun and Informative Meeting for All

By Dave Roberts

July 20th was another hot one but that didn't stop 90 plus from attending the Tri-County Family Dairy Meeting. Larissa Tucker, UK Ag Extension Associate conducted an "identify and learn" game for the many children in attendance. All items were dairy or farm related; some old and some new.

An inside look at digestion, presented by Dr. Donna Amaral-Phillips caught the interest of everyone including the children. The video

demonstrated a dairy cow's digestive process by showing how a plug of forage is regurgitated as a cud and then swallowed back into the rumen. Dr. Amaral-Phillips also explained the link between minerals, milk and a cow's health. Some noted the temptation to reduce the vitamins and minerals in the ration in a year of low milk prices. The presentation presented the negative



affects of vitamin and mineral deficiencies.

Dr. Bewley presented a timely topic on reducing somatic cell counts. The crowd showed the most interest in his presentation on the Humane Society of the United States and other animal activist groups. The main purpose for showing this was to let attendees know this topic has an impact on all producers; large and small, as well as English and Amish. The group expressed great concern and disgust when they were told of the tactics and financial

backing of these animal rights activists. The good news is every producer can defend their industry by telling the true dairy story, in any venue available.

We would like to thank all who helped put this meeting on. A special thanks to Ike Smoker of Trenton Farm Supply and the Simon Yoder family for providing a wonderful lunch.

Robey, Shirk Earn Top Dairy Awards

LOUISVILLE, Ky. — The Isaac Shirk family of Casey County has won the 2010 Kentucky Dairy Quality Award and the Lee Robey family of Logan County is the overall Kentucky Dairy Production Award winner.

The Shirk and Robey farms were among those honored during the annual Dairy Recognition Dinner Aug. 20 at the Kentucky Exposition Center in Louisville.

The Kentucky Dairy Quality Award is judged on industry quality standards and farm inspections. The Shirk farm received a monetary award and a farm-gate sign. Other finalists were Eddie Gibson of Kenton County and the Steven Weaver Dairy of Christian County.

The Robey farm took top prize in the Kentucky Dairy Production Award – All Herds competition with a rolling herd average (the average weight of milk a herd produces in one year) of more than 27,000 pounds. Top Herd Production – Mixed Herd was won by the University of Kentucky

Coldstream Dairy managed by Joey Clark. The Proficient Dairy Producer Award went to the Robey Dairy of Logan County. The award is given on the basis of several factors as recorded by the Dairy Herd Improvement Association.

District winners for the production award were Steven Weaver Dairy, Christian County; Elkins Dairy, Warren County; Brian Peden, Barren County; Fowler Branstetter Farm, Metcalfe County; Corbin Dairy, Taylor County; Double YY Farms, Clinton County; Larry Baxter, Mercer County; University of Kentucky Coldstream Farm, Fayette County; Justin Carmichael, Mason County; Eddie Klingenfus, Shelby County; Tri-Mast Dairy, Marion County; and Longview Farms, Grayson County. The production awards were sponsored by the Kentucky Dairy Development Council and Kentucky Farm Bureau.

The third annual Kentucky Quality Milk Hauler Award went to Myron Caudill of Brodhead. Nominees were evaluated on activities that have

contributed to the quality of their work and the positive image that they portray for the dairy industry.

Awards given at the dinner but not available at press time were: outstanding Kentucky dairy products exhibitor, highest percentage of gold entries, and outstanding overall exhibitor. Other awards given were the Dairy Promotion Award, the Culinary Sweepstakes Award, and the Dairy Service award.

More than 180 dairy producers and industry representatives from throughout the Commonwealth attended the dinner, which honors the individuals and groups that produce, process, and promote Kentucky's high-quality dairy products. The dinner and awards were sponsored in part by individual dairy plants and cooperatives, the Dairy Products Association of Kentucky, the Kentucky Dairy Development Council, Kentucky Farm Bureau, Southeast United Dairy Industry Association and the Kentucky Department of Agriculture.

Executive Director Comments

Maury Cox



USDA/DOJ Dairy Workshop Madison, Wisconsin June 25, 2010

On June 25, 2010 I traveled to Madison, WI to listen in on the USDA/DOJ Dairy Workshop. This is a summary of that meeting with excerpt provided by Sherry Bunting, FARM SHINE contributing writer.

Union Theater on the University of Wisconsin-Madison campus had standing room only as over 500 people listened to testimony from dairy producers, cooperatives, economist, attorneys, processor representatives, politicians and others on the state of the dairy industry and national dairy policy. The USDA with the Department of Justice held the daylong “dairy” workshop, as part of the DOJ’s effort to look at the marketing practices associated with agricultural products in the U.S.

Agriculture Secretary, Tom Vilsack opened the meeting stating his concern for rural America and the increased level of poverty which exists today. He noted the loss of financial stability and income for farmers is putting our nation’s food supply at risk. This is occurring at the same time retailers and processors appear to be making record profits.

Christine Varney, Assistant Attorney General for the antitrust division of the DOJ spoke after Mr. Vilsack, explaining that the Capper Volstead Act was not on trial here. The DOJ’s cooperation with USDA was to ensure fair competition in the market place and that food prices to consumers were available at reasonable prices. She explained the department’s role in monitoring market conduct.

Senators Herb Kohl and Russ Feingold of WI followed along the theme of Secretary Vilsack expressing concerns over the widening spread of what consumers pay and dairy farmers receive for their products. Senator Feingold went further stating, “Someone between the farmer and the consumer is making money, but given the complexity of the milk market it’s difficult to target a specific culprit.” Senator Kohl made the comment the USDA already has the authority for more frequent price reporting on more products to minimize the possibility of price manipulation. His reference is in



Above: Maury Cox, Cliff Hawbaker, DPAC Chairman and Dana Coale, Deputy Administrator for USDA/AMS Dairy Programs.

line with the Dairy Policy Action Coalition’s effort for Congress to fund “daily” electronic price reporting on more products.

Throughout the day speaker panels representing different industry sectors and regions of the country took their turn at the table. Dairy producers echoed a consistent message of the devastation and loss of equity experienced during the past 18 months. Jamie Bledsoe, CA dairyman, emotionally expressed that in 2009 his family lost all the equity they had acquired over the last 25 years. Tanya Rushing, Mississippi producer, testified to problems in the milk deficit southeast. She explained the expense of supplying supplemental milk was costing her family money they didn’t have. She said it is unfair for her to pay for the transportation of her milk to the market and help subsidize others also.

Dr. Ron Cotterill, Professor and Director, Food Marketing Policy Center for the University of Connecticut, was very direct when he noted there has been a “massive shift” in how milk is priced at the retail level. Profit margins have jumped from 20 percent in the 1990s to 40 percent today. The professor has done research on “channel efficiency” which describes how marketing channels compress or coalesce to streamline “efficiencies” for mutual benefits. He stated, “When two large monopolies (retailers and processors/processors and cooperatives) crash heads, they tend to stop fighting and instead coalesce and exploit the two ends: the consumers and producers.”

Dr. Cotterill suggested an answer to the problem might be to collect a fee from the retailer and pay it directly to the farmer, bypassing the processor/cooperative in the middle. He recommended 30 cents a gallon which would equate to \$3.00/cwt and even a similar fee on manufactured dairy products.

The workshop provided a forum to hear from all stakeholders in the industry. The big question coming away from the day is what will come from this effort? Time will tell; however one thing is for certain, dairy farmers can not stand another year like 2009.

MILK Counts

Dr. Jeffrey Bewley

MILK Counts is a joint programming effort between the University of Kentucky Dairy Extension Team and the Kentucky Dairy Development Council. The

goal of this program is to provide technical and problem-solving assistance to dairy producers dealing with somatic cell count problems. If you are concerned about meeting upcoming SCC requirements and would like to get

a head start in reducing your herd SCC, please contact your county extension agent, your Kentucky Dairy Development Council consultant, or Jeffrey Bewley (jbewley@uky.edu or 859-257-7543).

United States Senators and Representatives

Please keep this information as a reference when contacting your public officials regarding important dairy issues.

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Economic Models Designed to Evaluate Dairy Policy Proposals

By Julie Walker, AgriVoice Enterprises

CHICAGO - "Progress is steadily being made. But it is our duty to be responsible to the industry, and to make sure we are thorough in our assessments before we release incomplete information on a very profound subject." This was the consensus opinion of a cross-section of dairy producers and officials who met in Chicago, IL on July 20-21, for the purpose of initial review of new economic models designed to evaluate leading dairy policy proposals.

The border-to-border group convened to consider the preliminary information presented in "An Analysis of Programs to Reduce Dairy Price Volatility." This complex and innovative economic model has been built to independently evaluate the long-term impact of the Dairy Price Stabilization Act of 2010, the Foundation for the Future, and the Marginal Milk Pricing Proposal.

Dr. Mark Stephenson, UWM, and Dr. Chuck Nicholson, Cal Poly-San Luis Obispo, collaborated in constructing the long-anticipated models. The interactive format of the meeting gave all participants the opportunity to question the study, provide feedback, and ensure that input figures are correct. The developers were commended for the details and dimensions they had applied to the model structure.

The preliminary information is very credible, but due to the complex nature of the project, meeting participants concluded the models need a bit more evaluation and thought before widespread release.

All growth management scenarios were shown to reduce price volatility for farmers, a priority industry goal as constructive changes in national dairy policy move forward.

The Costa/Sanders Bill (formerly known as the DPSP and the Holstein Plan), NMPF's Foundation for the Future, and the Marginal Milk Pricing Proposal were each measured using a variety of economic factors. Costa/Sanders has been introduced in the House as H.R. 5288, and in the Senate as S. 3531, and titled "The Dairy Price Stabilization Act of 2010."

Gene Paul of the National Farmers Organization noted "We are going to have to answer three questions for dairy producers before this study is complete: "How can volatility best be reduced? What price levels can be expected in the future? How will individual farms and herd sizes be affected by any of the programs?"

The group plans to schedule their next meeting for early September, at which time a final review will take place and the plan evaluation results released.

This study was funded by a coalition of industry groups, including AgriMark, AMPI, Dairy Farmers Working Together, DFA, Holstein Association USA, the Milk Producers Council of California, National Farmers Organization, Northeast Dairy Leadership Team, Family Dairies USA, Northwest Dairy Association, and St. Albans Cooperative Creamery.

To view a side-by-side comparison of the Dairy Price Stabilization Act of 2010 and the NMPF's Foundation for the Future, visit the KDDC web site, www.kydairy.org or contact your KDDC Dairy Consultant.



Milk Prices

FMMO 5

www.malouisville.com

July 2010

Class I Price (@ 3.5% BF)
\$19.06

August 2010

Class I Advanced Price
\$19.17

FMMO 7

www.fmmatlanta.com

July 2010

Class I Price (@ 3.5% BF)
\$19.46

August 2010

Class I Advanced Price
\$19.57

2010 Dairy Markets are a Mixed Bag

By: Kenny Burdine, University of Kentucky Agriculture Economics

The year 2009 was definitely one of the most challenging that dairy producers have had to manage. The US All Milk price was in the \$11 to \$13 per hundredweight range for most of the spring and summer. Not surprisingly, US dairy producers reduced cow numbers in response to the lower prices. In fact, around 200,000 cows were removed through three rounds of Cooperatives Working Together (CWT) dairy herd retirements (www.cwt.coop). The prospect of lower production levels supported relatively better prices over the winter.

Dairy cow numbers seemed to level off in the first two quarters of 2010. And, at the same time, productivity started picking up. While there are fewer cows in production in 2010, milk per cow has increased more than enough to offset the reduction in cows. The net effect has actually been higher milk production levels – something not anticipated at the beginning of the year. So, while farm level milk prices have been \$3 to \$4 higher than 2009, they have been hampered somewhat by higher production.

While the supply side is crucial, it is also important to understand the demand side of the milk price equation. The weak economy was a major factor in driving milk prices to the low 2009 levels. While the domestic market remains fairly soft, the export market has improved considerably and explains the stronger prices we are seeing now. Most analysts are projecting milk prices to be \$1 to \$2 higher in the third and fourth quarters, which is largely consistent with the futures market.

The outlook is further complicated by uncertainty about future dairy herd retirements. CWT has accepted bids to remove another 34,000 dairy cows from production this summer. This represents a little less than one half of one percent of the dairy herd. Additional retirements are possible if milk prices stay at their current levels. However, the strength of domestic dairy demand remains the wild card as we move forward and will likely have a larger impact than changes in production levels.

Kentucky Cheesemaking School

Due to overwhelming interest and limited space another cheesemaking school will be held Oct. 25-28. The comprehensive four day school will cover all aspects of cheesemaking from milk quality thru making the finished product.

The course provides:

- Basic knowledge on milk quality, sanitation and handling

- Basic skills of cheese manufacture, ripening and marketing
- Knowledge about milk testing and cheese evaluation
- Hands-on experience of a variety of cheeses (hard, semi-hard, Mozzarella, Feta, and soft cheeses)
- Added value to milk
- Start of cheesemaking
- Commercialization of cheese operation
- Enhanced income for dairy producers

The cost of the school is \$375 with a \$75 registration due at sign-up. Seating is limited. The school will be held at the Clark Co. Extension Office and Bluegrass Chevre, owned by Susan Miller. For more information contact Terry Hutchens, Animal and Food Sciences, University of Kentucky, 859-257-2465 or thutchen@uky.edu. Online registration is available at www.uky.edu/Ag/AnimalSciences/goats/goat.html

Alltech Hosting Global Dairy Leaders for Third Time

Lexington, KENTUCKY – In what has quickly emerged as a premier forum for global dairy leaders, the 2010 Global Dairy 500 will be held in Lexington, Kentucky, November 1-4. Alltech, a global animal nutrition company, is building on the success of its inaugural program which saw more than 300 people from approximately 30 countries in attendance; the Global Dairy 500 is designed to identify future trends of dairy production and dairy nutrition while meeting short term expectations. The program's agenda is targeted towards the progressive dairymen interested in growing their business through progressive technology.

In announcing the event, Alltech president, Dr. Pearse Lyons stated, "Since 2008, we have brought together over 600 of the world's most progressive dairy farmers to network and discuss the most relevant and challenging topics in the industry. Continuing this tradition of success, Alltech is excited to announce the third annual Global Dairy 500."

This year's program, "Sustainability in a Changing World" will urge delegates to gain knowledge and share ideas about sustainable strategies and practices that can be implemented now and in the future. Participants from around the world are invited to a global forum where dairy is the only topic and dairy farmers are the main drivers.

The four keynote speakers and topics are:

- Protecting your image: Why the agricultural industry needs branding more than ever - *Dr. Pearse Lyons, Alltech*

- Future of Feed Formulations: Improving ruminant health with new technologies- *Jay Johnston, Ritchie Feed and Seed*

- Crisis Management: Sustaining a business in turbulent times- *Peter Kerr, Kerr Communication*

- Feed Efficiency: Increasing the bottom line without compromising quality – *Mike Hutjens, University of Illinois*

Learn how economic sustainability practices go hand-in-hand with increased profits and discuss how reducing material and energy inputs can significantly lower costs. Join us November 1 -4, 2010 in Lexington. For more information, or to register, visit www.alltech.com/globaldairy500.

Southeast Producer Meeting

On August 5, 2010 dairy farmers from across the southeast came together in Athens, TN at the Valley Farmers Coop to discuss regional and national dairy issues. The intent of the meeting was for "fact finding" to determine what is important to regional dairy producers. Attending were twenty-three southeast dairy farmers representing every state except LA and SC. Also present were PA producers, Cliff Hawbaker, Chairman of Dairy Policy Action Coalition and Rob Barley, Vice-Chair, along with Sherry Bunting, DPAC reporter and FARM SHINE contributing writer. Others included were: Joe Cain, KY Farm Bureau; Joe Pearson, TN Farm Bureau; Clint Crisp, TFB and Ryan King, TFB. Dairy organizations represented were: Georgia Milk Producers, Kentucky Dairy Development Council, US Milk, Tennessee Dairy Producers and North Carolina Dairy Producers. Julie Gram Walker, *AgriVoice* Enterprises, also attended and helped organize the meeting. John Walker, manager of Valley Farmers Coop, also sat in during portions of the meeting.

The primary goals of the meeting were to:

1. Bring together southeast dairy producers representing different associations and groups to identify the key issues affecting the region.
2. Prioritize those issues by considering which ones have the most impact on the local market.
3. Determine if this group would be the foundation to addressing these issues and collectively work with DPAC in the process.

This forum came about as a result of producers and industry people expressing frustration with present dairy policy and

the lack of producers' voice. The decline of dairy farmers, cow numbers and milk volume in the SE is well documented, while milk production in bordering states has grown particularly in IN, MI, TX and NM. It has also been documented that much of the excess milk from these states finds its home here, even when reports indicate milk is being hauled away from the SE for processing.

Although most of the meeting was spent discussing issues specific to the SE, Cliff Hawbaker facilitated a discussion on the possibilities of marketing one's milk differently. Mr. Hawbaker's main point was to instill the precept that we are the drivers of our own destiny. He said, "We must think outside the box" [if we are going to solve the problems in the dairy industry.] The DPAC website (<http://www.dpac.net/>) has a link: "Controlling Your Own Destiny," which provides more details to the purpose of the organization.

At the end of the day, the meeting adjourned with all goals being met. Primary short term issues included increasing location differentials and eliminating transportation credits in F.O. 5 and 7. It is reasoned there should be an incentive and advantage in producing milk for the local market rather than incentives to truck it across the country. Other significant issues discussed regarded voting procedures and bloc voting on Federal Milk Marketing Order proposals.

The group specified its name as DPAC Southeast and agreed to continue the process, designating another meeting in September to develop plans on the stated goals. Look for more information in future editions of the KY Milk Matters Newsletter.

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are turning their dairy industries around, three common denominators were found: each had strong producer organizations with active members; there was leadership from state universities with a close relationship between the Cooperative Extension Service and the producer groups; and there was ongoing recognition of the industry's importance from state governments by seeking ways to help it grow.

We thank our legislators and administration for listening and taking action. We applaud all those who participated in this endeavor. It has been an effort of many. This is one more step in the process. To learn more about the programs above contact your local KDDC Dairy Consultant, Don Goodin at Don.Goodin@ky.gov or call Maury Cox at 859-516-1129.

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Genetics Plus
KY Holstein Cattle Club
MDVA Milk Producers
Phinix, LLC
Owen Trucking
Premier Crop Insurance
Ralph Lewis - Milk Hauler
South Central Bank
Southeast Dairy Consulting

Don't Forget to Apply for FSA LIP Payments

With June, July and August being some of the hottest on record, producers who lost livestock due to the extreme heat, must report losses to the FSA office to be eligible for the Livestock Indemnity Program. A producer has 30 days after the disaster event occurred or loss of the livestock to file a Notice of Loss with the County Office. A Notice of Loss may be accepted either by telephone, fax, e-mail, or in person. To be eligible for LIP, a livestock producer must have owned the eligible livestock on the day the livestock died and the livestock must have been maintained for commercial use as part of a farming operation.

Contact your local FSA Office for additional details.

2010 Dairy Calendar of Events

- August 19-29 Kentucky State Fair - Louisville
- August 19-23 Kentucky State Fair Dairy Show/Grand Show on Aug. 23
- August 20 Dairy Recognition Dinner, Kentucky State Fair
- Sept. 14 Hartland Farm Women Field Day - Louisville Zoo
- Sept. 14-17 DeLaval's VMS Freedom to Choose Tour - Canada
- Sept. 25-Oct. 10 Alltech FEI World Equestrian Games
- Sept. 28-Oct. 3 KDDC Wisconsin Tour, World Dairy Expo
- Oct. 25-28 Cheesemaking School, Winchester
- Nov. 1-4 Global Dairy 500 - Lexington